

TANLA SOLUTIONS LIMITED

Tanla Technology Centre, Hitech City Road, Madhapur, Hyderabad - 500081
Un-Audited Financial Results for the quarter ended June 30, 2012



Particulars	Consolidated Results for the				Standalone Results for the (Rupees in Lakhs)			
	3 months ended June 30, 2012	Preceding 3 months ended March 31, 2012	Corresponding 3 months ended June 30, 2011	Previous accounting year ended March 31, 2012	3 months ended June 30, 2012	Preceding 3 months ended March 31, 2012	Corresponding 3 months ended in the previous year June 30, 2011	Previous accounting year ended March 31, 2012
Part I	Unaudited	Unaudited	Unaudited	Audited	Unaudited	Unaudited	Unaudited	Audited
1. Income from Operations								
(a) Overseas	2845.91	3363.36	4662.57	15542.87	190.39	502.69	223.92	1415.01
(b) Domestic- India	585.28	613.54	443.00	2268.28	585.28	613.54	443.00	2268.28
(c) Other Operating Income	-	-	-	-	-	-	-	-
Total income from operations (net)	3431.19	3976.90	5105.57	17811.15	775.67	1116.23	666.92	3683.29
2. Expenses								
(a) Cost of sales	2481.16	2605.15	2952.18	12202.36	504.19	1004.77	167.41	2452.56
(b) Change in inventories	-	-	-	-	-	-	-	0.00
(c) Employee Benefits expense	214.75	251.34	240.02	1491.75	149.30	148.15	80.90	689.20
(d) Depreciation and Amortisation expense	3452.07	5461.16	2374.96	13943.60	257.50	559.65	542.00	1393.48
(e) Advertisement expense	145.48	285.67	372.63	819.87	0.00	4.39	1.16	13.03
(f) Bad Debts expense	0.00	1884.87	0.00	3977.54	-	-	-	0.00
(g) Other Expenses	415.15	1047.12	1022.48	1635.08	50.57	410.37	265.59	594.22
Total expenses	6708.61	11535.31	6962.27	34070.19	961.56	2127.33	1057.06	5142.49
3. Profit / (Loss) from operations before other income, finance costs and exceptional items (1-2)	-3277.42	-7558.41	-1856.70	-16259.04	-185.89	-1011.11	-390.14	-1459.20
4. Other Income	63.44	42.29	2.45	162.97	54.32	36.24	2.34	49.19
5. Profit / (Loss) from ordinary activities before finance costs and exceptional items (3+4)	-3213.98	-7516.12	-1854.25	-16096.08	-131.57	-974.87	-387.80	-1410.02
6. Finance costs	-	-	-	-	-	-	-	-
7. Profit / (Loss) from ordinary activities after finance costs but before exceptional items (5+6)	-3213.98	-7516.12	-1854.25	-16096.08	-131.57	-974.87	-387.80	-1410.02
8. Exceptional items	-	-	-	-	-	-	-	-
9. Profit / (Loss) from ordinary activities before tax (7+8)	-3213.98	-7516.12	-1854.25	-16096.08	-131.57	-974.87	-387.80	-1410.02
10. Tax Expense								
- Provision for Income Tax	0.00	3.97	0.57	2.57	-	-	-	0.00
- Provision for Deferred Tax	-81.25	-188.36	-89.45	-355.79	-81.25	65.64	-89.45	-351.28
11. Net Profit / (Loss) from ordinary activities after tax (9+10)	-3132.73	-7331.73	-1765.37	-15742.85	-50.32	-1040.51	-298.35	-1058.74
12. Extraordinary items	-	-	-	-	-	-	-	-
13. Net Profit / (Loss) for the period (11+12)	-3132.73	-7331.73	-1765.37	-15742.85	-50.32	-1040.51	-298.35	-1058.74
14. Share of profit / (loss) of associates	-1.54	-2.95	-	5.31	-	-	-	-
15. Minority Interest	-	-	-	-	-	-	-	-
16. Net Profit / (Loss) after taxes, minority interest and share of profit / (loss) of associates (13+14+15)	-3134.27	-7334.68	-1765.37	-15737.54	-50.32	-1040.51	-298.35	-1058.74
17. Paid-up Equity Share Capital (Face Value of Re.1 each)	1014.80	1014.80	1014.80	1014.80	1014.80	1014.80	1014.80	1014.80
18. Reserves and Surplus (excluding revaluation reserves) as per balance sheet of previous accounting year	-	-	-	68114.79	-	-	-	61642.25
19. i. Earnings per share (before extraordinary items) (of Re.1 each) (not annualised)	-3.09	-7.23	-1.74	-15.51	-0.05	-1.03	-0.29	-1.04
(a) Basic	-3.09	-7.23	-1.74	-15.51	-0.05	-1.03	-0.29	-1.04
(b) Diluted	-3.09	-7.23	-1.74	-15.51	-0.05	-1.03	-0.29	-1.04
19. ii. Earnings per share (after extraordinary items) (of Re.1 each) (not annualised)								
(a) Basic	-3.09	-7.23	-1.74	-15.51	-0.05	-1.03	-0.29	-1.04
(b) Diluted	-3.09	-7.23	-1.74	-15.51	-0.05	-1.03	-0.29	-1.04
Part II								
A. PARTICULARS OF SHAREHOLDING								
1. Public shareholding								
No. of Shares	66,866,549	66,771,549	65,235,269	66,771,549	66,866,549	66,771,549	65,235,269	66,771,549
(Adjusted to par value Re.1)								
Percentage of shareholding	65.89%	65.80%	64.28%	65.80%	65.89%	65.80%	64.28%	65.80%
2. Promoters and promoter group Shareholding								
a) Pledged/Encumbered								
- Number of shares	Nil	Nil	Nil	Nil	Nil	Nil	Nil	Nil
- Percentage of shares (as a % of the total shareholding of promoter and promoter group)	Nil	Nil	Nil	Nil	Nil	Nil	Nil	Nil
- Percentage of shares (as a % of the total share capital of the company)	Nil	Nil	Nil	Nil	Nil	Nil	Nil	Nil
b) Non-encumbered								
- Number of shares	34,613,044	34,708,044	36,244,324	34,708,044	4,613,044	34,708,044	36,244,324	34,708,044
- Percentage of shares (as a % of the total shareholding of promoter and promoter group)	100%	100%	100%	100%	100%	100%	100%	100%
- Percentage of shares (as a % of the total share capital of the company)	34.11%	34.20%	35.72%	34.20%	34.11%	34.20%	35.72%	34.20%

B. INVESTOR COMPLAINTS	3 months ended 30.06.2012
Pending at the beginning of the quarter	NIL
Received during the quarter	NIL
Disposed of during the quarter	NIL
Remaining unresolved at the end of the quarter	NIL

Notes:

- The above financial results for the quarter ended June 30, 2012 have been subjected to a limited review by the Auditors, reviewed by the Audit Committee and approved by the Board of Directors at its Meeting held on August 14, 2012.
- The Company is engaged in telecom infrastructure and related value added services business and its operations constitute a single segment in the context of Accounting Standard (AS17) "Segment Reporting".
- Consolidated financial results include the results of Tanla Solutions (UK) Ltd., Tanla Mobile Asia Pacific Pte. Ltd.(Singapore), Tanla Mobile Private Limited (India) - wholly owned subsidiaries, Tanla Mobile Middle East FZ-LLC (UAE), Tanla Mobile Ireland Private Limited, (Ireland), Tanla Mobile South Africa Proprietary Ltd, (South Africa), Tanla Mobile South Asia Pvt Ltd (Srilanka) - wholly owned subsidiaries of Tanla Mobile Asia Pacific Pte Ltd (Singapore), Tanla Mobile Finland Oy, (Finland) - wholly owned subsidiary of Tanla Mobile Middle East FZ LLC (UAE), Tanla Oy (formerly Openbit Oy) (Finland) - wholly owned subsidiary of Tanla Mobile Finland Oy (Finland) and TZ Mobile Pvt Ltd - a joint venture company.
- In accordance with Clause 41 of Listing Agreement, the Company has published consolidated financial results. The Standalone financial results of the Company for the quarter ended June 30, 2012 are available on the Company's website (www.tanla.com) and on the websites of BSE (www.bseindia.com) and NSE (www.nseindia.com)

Key standalone information is given below

(Rs. In Lakhs)

Particulars	Quarter Ended		Year Ended
	30.06.2012 (unaudited)	31.03.2012 (unaudited)	31.03.2012 (audited)
Income from operations & other income	829.99	1152.47	3732.47
Profit / (Loss before tax)	(131.57)	(974.87)	(1410.02)
Profit / (Loss after tax)	(50.32)	(1040.51)	(1058.74)

- Previous period / year figures have been re-grouped wherever necessary.

Place: Hyderabad
Date : August 14, 2012

For and on behalf of the Board of Directors
Sd/-
(D.Uday Kumar Reddy)
Chairman & Managing Director