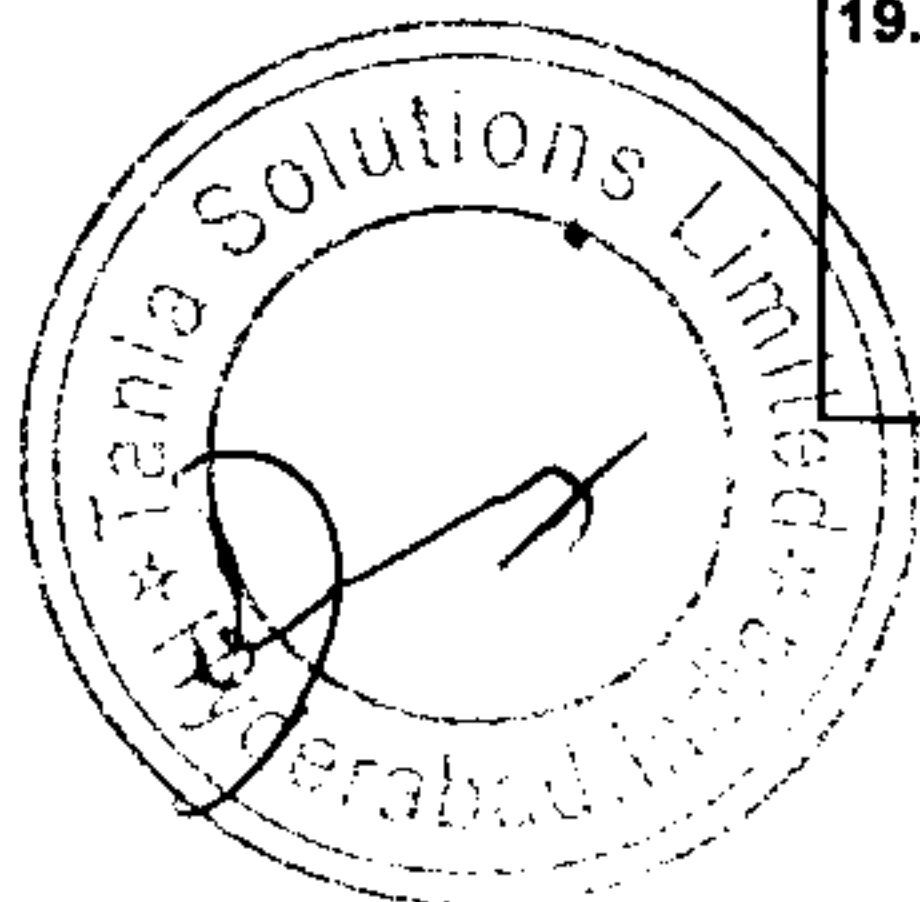


**TANLA SOLUTIONS LIMITED**  
**TANLA TECHNOLOGY CENTRE, HITECH CITY ROAD, MADHAPUR, HYDERABAD - 500081**  
**AUDITED FINANCIAL RESULTS FOR THE QUARTER AND YEAR ENDED MARCH 31, 2014**

**PART I**

(Rupees in Lakhs)

	Particulars (Refer notes below)	Consolidated Results for the					Tania Solutions Limited - Results for the				
		3 months ended	Preceding 3 months	Corresponding 3	Year to date figures	Previous	3 months ended	Preceding 3 months	Corresponding 3	Year to date figures	Previous
		31-Mar-14	31-Dec-13	months ended in the previous year 31-Mar-13	for current period ended 31-Mar-14	accounting year ended 31-Mar-13	31-Mar-14	31-Dec-13	months ended in the previous year 31-Mar-13	for current period ended 31-Mar-14	accounting year ended 31-Mar-13
		Audited	Unaudited	Audited	Audited	Audited	Audited	Unaudited	Audited	Audited	Audited
1	<b>Income from Operations</b>										
	(a) Overseas	2941.59	1753.96	2217.69	7873.05	9286.70	4.59	8.55	14.05	31.78	270.03
	(b) Domestic- India	610.97	559.45	738.43	2586.77	2451.84	562.75	559.45	738.43	2538.55	2451.84
	(c) Other Operating Income	-	-	-	-	-	-	-	-	-	-
	<b>Total income from operations (net)</b>	<b>3552.56</b>	<b>2313.41</b>	<b>2956.12</b>	<b>10459.82</b>	<b>11738.54</b>	<b>567.34</b>	<b>568.00</b>	<b>752.48</b>	<b>2570.33</b>	<b>2721.87</b>
2	<b>Expenses</b>										
	(a) Cost of sales	1344.32	1180.28	1323.12	4980.46	7766.87	211.68	151.36	268.69	1091.60	1559.39
	(b) Change in inventories	-	-	-	-	-	0.00	-	-	-	-
	(c) Employee Benefits expense	248.60	219.71	257.50	953.00	979.13	143.34	135.19	141.61	547.78	567.26
	(d) Depreciation and Amortisation expense	3992.44	1474.37	7334.78	8404.54	16886.40	269.74	267.05	266.47	1070.90	1057.32
	(e) Advertisement & Marketing expense	146.98	26.14	18.00	227.13	391.63	1.56	6.41	24.13	18.67	26.58
	(f) Bad Debts written off	112.20	0.00	769.92	112.20	769.92	0.00	-	-	-	-
	(g) Other Expenses	361.58	99.71	41.76	614.95	892.46	136.27	99.71	214.78	353.64	469.17
	<b>Total expenses</b>	<b>6206.12</b>	<b>3000.21</b>	<b>9745.08</b>	<b>15292.28</b>	<b>27686.42</b>	<b>762.58</b>	<b>659.72</b>	<b>915.68</b>	<b>3082.59</b>	<b>3679.72</b>
3	<b>Profit / (Loss) from operations before other income, finance costs and exceptional items (1-2)</b>	<b>-2653.56</b>	<b>-686.80</b>	<b>-6788.96</b>	<b>-4832.46</b>	<b>-15947.88</b>	<b>-195.24</b>	<b>-91.72</b>	<b>-163.20</b>	<b>-512.26</b>	<b>-957.85</b>
4	Other Income	2128.65	863.88	1059.83	3165.86	1274.05	166.93	107.04	590.14	547.61	795.24
5	<b>Profit / (Loss) from ordinary activities before finance costs and exceptional items (3+4)</b>	<b>-524.91</b>	<b>177.08</b>	<b>-5729.13</b>	<b>-1666.60</b>	<b>-14673.83</b>	<b>-28.31</b>	<b>15.32</b>	<b>426.94</b>	<b>35.34</b>	<b>-162.61</b>
6	Finance costs	-	-	-	-	-	-	-	-	-	-
7	<b>Profit / (Loss) from ordinary activities after finance costs but before exceptional items (5+6)</b>	<b>-524.91</b>	<b>177.08</b>	<b>-5729.13</b>	<b>-1666.60</b>	<b>-14673.83</b>	<b>-28.31</b>	<b>15.32</b>	<b>426.94</b>	<b>35.34</b>	<b>-162.61</b>
8	Exceptional items	968.10	-	-	968.10	98.59	968.10	-	-	968.10	98.59
9	<b>Profit / (Loss) from ordinary activities before tax (7+8)</b>	<b>-1493.01</b>	<b>177.08</b>	<b>-5729.13</b>	<b>-2634.70</b>	<b>-14772.43</b>	<b>-996.41</b>	<b>15.32</b>	<b>426.94</b>	<b>-932.75</b>	<b>-261.20</b>
10	Tax Expense										
	- Provision for Income Tax	-	-	-	-	-	4.08	-	-	4.08	-
	- Provision for Deferred Tax	-619.85	-12.45	176.69	-652.08	-23.02	64.99	-12.45	116.17	32.76	-83.53
11	<b>Net Profit / (Loss) from ordinary activities after tax (9+10)</b>	<b>-873.16</b>	<b>189.53</b>	<b>-5905.81</b>	<b>-1982.62</b>	<b>-14749.41</b>	<b>-1065.49</b>	<b>27.77</b>	<b>310.77</b>	<b>-969.60</b>	<b>-177.67</b>
12	Extraordinary items	-	-	-	-	-	-	-	-	-	-
13	<b>Net Profit / (Loss) for the period (11+12)</b>	<b>-873.16</b>	<b>189.53</b>	<b>-5905.81</b>	<b>-1982.62</b>	<b>-14749.41</b>	<b>-1065.49</b>	<b>27.77</b>	<b>310.77</b>	<b>-969.60</b>	<b>-177.67</b>
14	Share of profit / (loss) of associates	-	-	-	-	-	-	-	-	-	-
15	Minority Interest	-	-	-	-	-	-	-	-	-	-
16	<b>Net Profit / (Loss) after taxes, minority interest and share of profit / (loss) of associates (13+14+15)</b>	<b>-873.16</b>	<b>189.53</b>	<b>-5905.81</b>	<b>-1982.62</b>	<b>-14749.41</b>	<b>-1065.49</b>	<b>27.77</b>	<b>310.77</b>	<b>-969.60</b>	<b>-177.67</b>
17	Paid-up Equity Share Capital (Face Value of Re.1 each)	1014.80	1014.80	1014.80	1014.80	1014.80	1014.80	1014.80	1014.80	1014.80	1014.80
18	Reserves and Surplus (excluding revaluation reserves) as per balance sheet of previous accounting year	-	-	-	59,152.63	60503.10	-	-	-	60,498.56	61464.58
19.i	<b>Earnings per share (before extraordinary items) (of Re.1 each) (not annualised)</b>										
	(a) Basic	-0.86	0.19	-5.82	-1.95	-14.53	-1.05	0.03	0.31	-0.96	-0.18
	(b) Diluted	-0.86	0.19	-5.82	-1.95	-14.53	-1.05	0.03	0.31	-0.96	-0.18
19.ii	<b>Earnings per share (after extraordinary items) (of Re.1 each) (not annualised)</b>										
	(a) Basic	-0.86	0.19	-5.82	-1.95	-14.53	-1.05	0.03	0.31	-0.96	-0.18
	(b) Diluted	-0.86	0.19	-5.82	-1.95	-14.53	-1.05	0.03	0.31	-0.96	-0.18

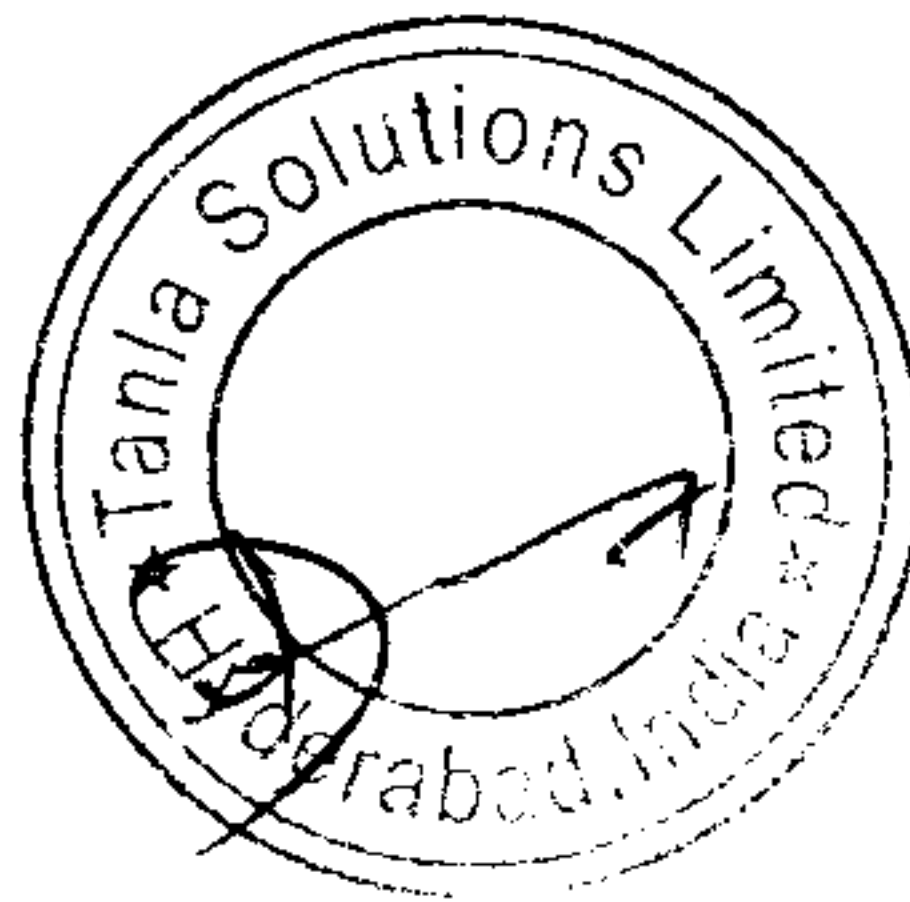


## PART II

## Select Information for the quarter and year ended March 31, 2013

Particulars (Refer notes below)	3 months ended	Preceding 3 months	Corresponding 3	Year to date figures	Previous	3 months ended	Preceding 3 months	Corresponding 3	Year to date figures	Previous
	31-Mar-14	ended 31-Dec-13	months ended in the previous year 31-Mar-13	for current period ended 31-Mar-14	accounting year ended 31-Mar-13	31-Mar-14	ended 31-Dec-13	months ended in the previous year 31-Mar-13	for current period ended 31-Mar-14	accounting year ended 31-Mar-13
<b>A PARTICULARS OF SHAREHOLDING</b>										
<b>1 Public shareholding</b>										
No. of Shares (Adjusted to par value Re.1)	67,596,960	67,501,228	67,297,281	67,596,960	67,297,281	67,596,960	67,501,228	67,297,281	67,596,960	67,297,281
Percentage of shareholding	66.61%	66.52%	66.32%	66.61%	66.32%	66.61%	66.52%	66.32%	66.61%	66.32%
<b>2 Promoters and promoter group Shareholding</b>										
a) Pledged/Encumbered										
- Number of shares	Nil	Nil	Nil	Nil	Nil	Nil	Nil	Nil	Nil	Nil
- Percentage of shares (as a % of the total shareholding of promoter and promoter group)	Nil	Nil	Nil	Nil	Nil	Nil	Nil	Nil	Nil	Nil
- Percentage of shares (as a % of the total share capital of the company)	Nil	Nil	Nil	Nil	Nil	Nil	Nil	Nil	Nil	Nil
b) Non-encumbered										
- Number of shares	33,882,633	33,978,365	34,182,312	33,882,633	34,182,312	33,882,633	33,978,365	34,182,312	33,882,633	34,182,312
- Percentage of shares (as a % of the total shareholding of promoter and promoter group)	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
- Percentage of shares (as a % of the total share capital of the company)	33.39%	33.48%	33.68%	33.39%	33.68%	33.39%	33.48%	33.68%	33.39%	33.68%

<b>B INVESTOR COMPLAINTS</b>	<b>3 months ended 31/03/2014</b>
Pending at the beginning of the quarter	-
Received during the quarter	1
Disposed of during the quarter	1
Remaining unresolved at the end of the quarter	-





Notes:

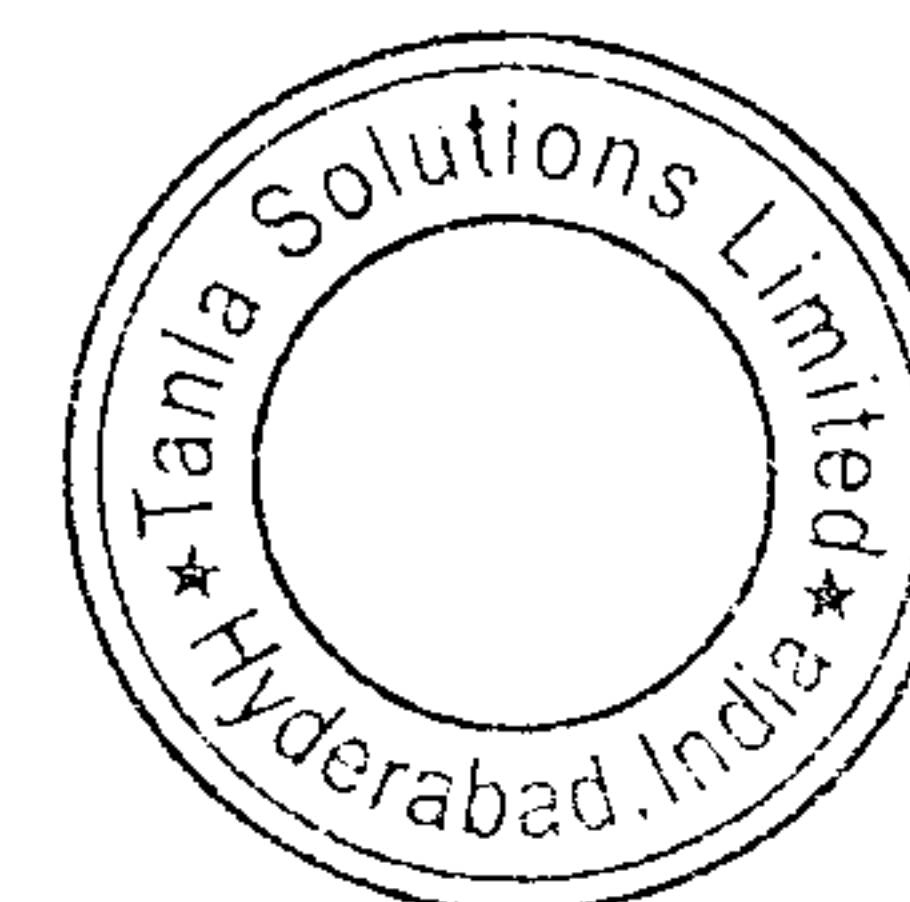
1. The above financial results for the year and quarter ended March 31, 2014 have been audited by the Auditors, reviewed by the Audit Committee and approved by the Board of Directors at its Meeting held on May 30, 2014.
2. The Company is engaged in telecom infrastructure and related value added services business and its operations constitute a single segment in the context of Accounting Standard (AS17) "Segment Reporting".
3. The figures of last quarter are the balancing figures between audited figures in respect of the full financial year and the published year to date figures upto the third quarter of the current financial year.
4. Consolidated financial results include the results of Tanla Solutions (UK) Ltd., Tanla Mobile Asia Pacific Pte. Ltd, (Singapore), Tanla Mobile Private Limited (India) & Mufithumb Corporation Pvt. Ltd., - wholly owned subsidiaries, Tanla Mobile Middle East FZ-LLC (UAE), Tanla Mobile Ireland Private Limited, (Ireland), - wholly owned subsidiaries of Tanla Mobile Asia Pacific Pte Ltd (Singapore), Tanla Mobile Finland Oy, (Finland) - wholly owned subsidiary of Tanla Mobile Middle East FZ LLC (UAE), Tanla Oy (formerly Openbit Oy) (Finland) - wholly owned subsidiary of Tanla Mobile Finland Oy (Finland) and TZ Mobile Pvt Ltd - a joint venture company.
5. Exceptional item represents write off of investment by Tanla Mobile Asia Pacific Pte Ltd, Singapore in Tanla Mobile Inc (USA) and impairment of investment in Tanla Mobile South Africa (Pty) Ltd and Tanla Mobile South Asia Pvt Ltd as the companies have applied for deregistration in the respective geographies.
6. Depreciation has increased in the last quarter on account of recognition of foreign currency fluctuation on Fixed Assets and balance provision of full year depreciation on fixed assets as per the audited financials of subsidiary companies.
7. In accordance with Clause 41 of Listing Agreement, the Company has published consolidated financial results. The Standalone financial results of the Company for the year and quarter ended March 31, 2014 are available on the Company's website (www.tanla.com) and on the websites of BSE (www.bseindia.com) and NSE (www.nseindia.com) Key standalone information is given below :

(Rs. In Lakhs)

Particulars	Quarter Ended		Year Ended	
	31.03.2014 Audited	31.12.2013 Unaudited	31.03.2014 Audited	31.03.2013 Audited
Income from operations & other income	734.27	675.04	3117.94	3517.11
Profit / (Loss before tax)	(996.41)	15.32	(932.75)	(261.20)
Profit / (Loss after tax)	(1065.49)	27.77	(969.60)	(177.67)

8. Previous period / year figures have been re-grouped wherever necessary.

Place: Hyderabad  
Date: May 30, 2014



For and on behalf of the Board of Directors

(D. Uday Kumar Reddy)  
Chairman & Managing Director  
DIN: 00003382

Tanla Solutions Limited  
Statement of Assets and Liabilities

Rs. In Lakhs

	Particulars	Consolidated		Standalone	
		As at	As at	As at	As at
		31-Mar-14	31-Mar-13	31-Mar-14	31-Mar-13
		Audited	Audited	Audited	Audited
<b>A</b>	<b>EQUITY AND LIABILITIES</b>				
<b>1</b>	<b>Shareholders' Funds</b>				
	(a) Capital	1,014.80	1,014.80	1,014.80	1,014.80
	(b) Reserves & Surplus	59,152.63	60,503.10	60,498.56	61,464.58
	<b>Sub-total Shareholders' funds</b>	<b>60,167.43</b>	<b>61,517.89</b>	<b>61,513.36</b>	<b>62,479.37</b>
<b>2</b>	<b>Non-Current Liabilities</b>				
	(a) Other long term liabilities	-	-	18.51	-
	(b) Long term provisions	13.58	13.63	111.99	-
	<b>Sub-total Non-Current Liabilities</b>	<b>13.58</b>	<b>13.63</b>	<b>130.50</b>	<b>-</b>
<b>3</b>	<b>Current Liabilities</b>				
	(a) Trade payables	1,032.03	837.76	530.26	673.37
	(b) Other current liabilities	3,226.61	281.69	289.16	1,722.62
	(c) Short-term provisions	-	-	4.08	-
	<b>Sub-total Current Liabilities</b>	<b>4,258.64</b>	<b>1,119.46</b>	<b>823.50</b>	<b>2,395.99</b>
	<b>TOTAL - EQUITY AND LIABILITIES</b>	<b>64,439.64</b>	<b>62,650.98</b>	<b>62,467.36</b>	<b>64,875.36</b>
<b>B</b>	<b>ASSETS</b>				
<b>1</b>	<b>Non-current Assets</b>				
	(a) Fixed Assets (incl. CWIP & Products under Development)	53,701.64	44,547.03	4,031.44	6,351.00
	(b) Goodwill on consolidation	297.92	297.92	-	-
	(c) Non-current investments	-	-	47,483.72	47,472.95
	(d) Deferred tax assets (net)	583.50	41.12	645.13	677.89
	(e) Long term loans and advances	-	-	-	-
	(f) Other non-current assets	330.06	193.69	976.87	1,185.79
	<b>Sub-total Non-current assets</b>	<b>54,913.11</b>	<b>45,079.76</b>	<b>53,137.16</b>	<b>55,687.63</b>
<b>2</b>	<b>Current Assets</b>				
	(a) Current investments in Short Term Mutual Funds	529.67	2,768.27	529.67	2,768.27
	(b) Trade receivables	3,525.62	8,364.37	4,149.23	4,089.54
	(c) Cash and cash equivalents	1,917.40	2,443.42	1,790.12	1,847.48
	(d) Short-term loans and advances	1,179.20	3,995.16	2,321.04	482.43
	(f) Other current assets	2,374.64	-	540.15	-
	<b>Sub-total Current assets</b>	<b>9,526.53</b>	<b>17,571.22</b>	<b>9,330.20</b>	<b>9,187.73</b>
	<b>TOTAL - ASSETS</b>	<b>64,439.64</b>	<b>62,650.98</b>	<b>62,467.36</b>	<b>64,875.36</b>

*[Handwritten Signature]*

