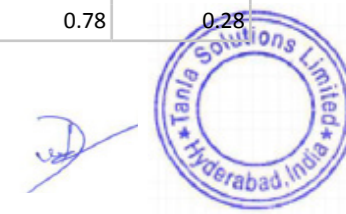


**TANLA SOLUTIONS LIMITED**  
**TANLA TECHNOLOGY CENTRE, HITECH CITY ROAD, MADHAPUR, HYDERABAD - 500081**  
Statement of Consolidated Un-audited Results for the Quarter and Six Months Ended September 30, 2016

₹ in Lakhs

Particulars (Refer notes below)	Consolidated Results for the					Tanla Solutions Limited				
	Quarted Ended			Six Months Ended		Quarted Ended			Six Months Ended	
	30-Sep-16 Un-audited	30-Jun-16 Un-audited	30-Sep-15 Un-audited	30-Sep-16 Un-audited	30-Sep-15 Un-audited	30-Sep-16 Un-audited	30-Jun-16 Un-audited	30-Sep-15 Un-audited	30-Sep-16 Un-audited	30-Sep-15 Un-audited
1 Income from Operations										
(a) Overseas	1884.02	922.33	2441.30	2806.35	4851.57	322.90	-	-	322.90	2.54
(b) Domestic- India	11608.08	8877.01	8226.65	20485.09	16066.48	10498.20	8352.25	7803.24	18850.44	15021.13
(c) Other Operating Income	-	-	-	-	-	-	-	-	-	-
Total income from operations (net)	13492.10	9799.34	10667.95	23291.44	20918.05	10821.10	8352.25	7803.24	19173.34	15023.67
2 Expenses										
(a) Cost of sales	11462.91	8083.42	8,071.11	19546.33	15542.82	9831.51	7140.59	7082.41	16972.10	13645.90
(b) Change in inventories	-	-	-	-	-	-	-	-	-	-
(c) Employee Benefits expense	343.05	358.83	283.21	701.88	557.28	263.76	273.53	209.31	537.29	398.58
(d) Depreciation expense	471.01	655.76	1272.77	1126.77	2544.86	389.01	75.20	72.88	464.21	146.62
(e) Connectivity & related expenses	35.07	33.47	39.83	68.54	74.46	35.05	25.24	38.72	60.29	64.20
(f) Travel Expenses	38.39	35.56	28.16	73.95	105.82	27.29	32.78	24.55	60.07	99.60
(g) Other Expenses	239.02	173.58	499.81	412.60	1213.11	191.60	104.36	118.07	295.96	201.93
Total expenses	12589.44	9340.62	10194.89	21930.06	20038.35	10738.22	7651.70	7545.93	18389.92	14556.83
3 Profit / (Loss) from operations before other income, finance costs and exceptional items (1-2)	902.66	458.72	473.06	1361.38	879.70	82.87	700.55	257.31	783.42	466.84
4 Other Income	54.53	127.43	11.48	181.96	13.08	5.67	119.01	11.48	124.68	13.08
5 Profit / (Loss) from ordinary activities before finance costs and exceptional items (3+4)	957.20	586.15	484.54	1543.35	892.78	88.54	819.56	268.79	908.10	479.92
6 Finance costs	-	-	-	-	-	-	-	-	-	-
7 Profit / (Loss) from ordinary activities after finance costs but before exceptional items (5+6)	957.20	586.15	484.54	1543.35	892.78	88.54	819.56	268.79	908.10	479.92
8 Exceptional items	-	-	-	-	-	43.81	-	-	43.81	-
9 Profit / (Loss) from ordinary activities before tax (7+8)	957.20	586.15	484.54	1543.35	892.78	132.35	819.56	268.79	951.90	479.92
10 Tax Expense										
- Provision for Income Tax	27.96	176.55	53.76	204.51	95.98	27.96	176.55	53.76	204.51	95.98
- Provision for Deferred Tax	-41.04	4.22	24.39	-36.82	80.13	-42.51	0.03	33.25	-42.47	97.00
11 Net Profit / (Loss) from ordinary activities after tax (9+10)	970.28	405.38	406.39	1375.66	716.67	146.89	642.98	181.78	789.87	286.94
12 Extraordinary items	-	-	-	-	-	-	-	-	-	-
13 Net Profit / (Loss) for the period (11+12)	970.28	405.38	406.39	1375.66	716.67	146.89	642.98	181.78	789.87	286.94
14 Share of profit / (loss) of associates	-	-	-	-	-	-	-	-	-	-
15 Minority Interest	-	-	-	-	-	-	-	-	-	-
16 Net Profit / (Loss) after taxes, minority interest and share of profit / (loss) of associates (13+14+15)	970.28	405.38	406.39	1375.66	716.67	146.89	642.98	181.78	789.87	286.94
17 Other Comprehensive Income	0.83	0.83	0.83	1.66	1.66	0.83	0.83	0.83	1.66	1.66
18 Total Comprehensive Income/(Loss) after Taxes, Minority Interest and share of profit/(Loss) of associates (16+17)	971.11	406.21	407.22	1377.32	718.33	147.72	643.81	182.61	791.53	288.60
19 Paid-up Equity Share Capital (Face Value of ₹ 1 each)	1014.80	1014.80	1014.80	1014.80	1014.80	1014.80	1014.80	1014.80	1014.80	1014.80
20 Reserves and Surplus (excluding revaluation reserves) as per balance sheet of previous accounting year	-	-	-	-	-	-	-	-	-	-
21 Earnings per share (before extraordinary items) (of ₹ 1 each) (not annualised)										
(a) Basic	0.96	0.40	0.40	1.15	0.71	0.15	0.63	0.18	0.78	0.28
(b) Diluted	0.96	0.40	0.40	1.15	0.71	0.15	0.63	0.18	0.78	0.28
Earnings per share (after extraordinary items) (of ₹ 1 each) (not annualised)										
(a) Basic	0.96	0.40	0.40	1.15	0.71	0.15	0.63	0.18	0.78	0.28
(b) Diluted	0.96	0.40	0.40	1.15	0.71	0.15	0.63	0.18	0.78	0.28



## Notes:

1. The above financial results for the quarter and half-year ended September 30, 2016 have been subject to a limited review by the Auditors, reviewed by the Audit Committee and approved by the Board of Directors at its Meeting held on October 20, 2016.

2. The Company adopted Ind AS from April 01, 2016 and accordingly these financial results have been prepared in accordance with the recognition and measurement principles laid down in the Ind AS 34 Interim Financial Reporting prescribed under Section 133 of the Companies Act, 2013 read with relevant rules issued thereunder and the other accounting principles generally accepted in India.

3. Exceptional item in Standalone Financials is on account of restructuring of subsidiary companies and net effect of redemption of equity Tanla Mobile Asia Pacific Pte Ltd., Singapore, sale of equity shares of Tanla Solutions (UK) Ltd., UK, Cost of restructuring and loss on sale of assets. The same is eliminated in the Consolidated Financials as the transactions are between the holding company and WOS.

## 4. Reconciliation of Net Profit from Indian GAAP to Ind AS:

Particulars	₹ in Lakhs	
	Quarter ended 30 Sept 2015	Six Months ended 30 Sept 2015
Net Profit/(Loss) under Indian GAAP	409.56	723.01
Details of Ind - AS Adjustments	-	-
Recognition of expected credit loss	(5.26)	(10.52)
Recognition of provision for employee benefits as per actuarial valuation	(2.67)	(5.34)
Recognition of stock compensation cost	-	-
Recognition of deferred tax on above adjustments	2.62	5.24
Recognition of deferred tax on indexation of land	2.14	4.28
Net Profit/(Loss) under Ind-AS	406.39	716.67
Recognition of actuarial gains/(loss) on employee benefits	1.22	2.44
Recognition of deferred tax on actuarial gain/(loss)	(0.39)	(0.78)
Net Comprehensive Income /(Loss) under Ind-AS	407.22	718.33

## 5. Segment Reporting (Consolidated) :

Reporting of Segment wise Revenue, Results and Capital Employed :

Sl. No.	Particulars	Consolidated Results for the				
		3 months ended			Half year ended	
		30-Sep-16 Un-audited	30-Jun-16 Un-audited	30-Sep-15 Un-audited	30-Sep-16 Un-audited	30-Sep-15 Un-audited
1	Segment Revenue					
	(a) Mobile VAS & Messaging Services	12,992.10	9,599.34	10,267.95	22,591.44	19,918.05
	(b) Property Development	500.00	200.00	400.00	700.00	1,000.00
	Total Sales/Income from Operations	13,492.10	9,799.34	10,667.95	23,291.44	20,918.05
	Less: Inter Segment Revenue	-	-	-	-	-
	Net Sales/Income from operations	13,492.10	9,799.34	10,667.95	23,291.44	20,918.05
2	Segment Results - Profit(+)/Loss(-) before other income and tax					
	(a) Mobile VAS & Messaging Services	674.66	366.22	301.64	1,040.88	447.73
	(b) Property Development	228.00	92.50	179.35	320.50	447.83
	Total Segment Results - Profit(+)/Loss(-) before other income and tax	902.66	458.72	480.99	1,361.38	895.56
	Other Unallocable Income	(54.53)	(127.43)	(11.48)	(181.96)	(13.08)
	Profit before Tax	957.20	586.15	492.47	1,543.35	908.64
3	Capital Employed					
	(a) Mobile VAS & Messaging Services	61,321.86	60,442.41	58,101.63	61,321.86	58,101.63
	(b) Property Development	4,907.21	4,816.38	4,933.49	4,907.21	4,933.49
	Total Capital Employed	66,229.07	65,258.79	63,035.11	66,229.07	63,035.11

6. In accordance with Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, the Company has published consolidated un-audited financial results. The Standalone financial results of the Company for the quarter and half-year ended September 30, 2016 are available on the Company's website (www.tanla.com) and on the websites of BSE (www.bseindia.com) and NSE (www.nseindia.com) Key standalone information is given below :

Particulars	Quarter Ended			Quarter Ended	
	30.09.2016 Un-audited	30.06.2016 Un-audited	30.09.2015 Un-audited	30.09.2016 Un-audited	30.06.2016 Un-audited
Income from operations & other income	10821.10	8352.25	7803.24	19173.34	15023.67
Profit / (Loss before tax)	132.35	819.56	268.79	951.90	479.92
Profit / (Loss after tax)	146.89	642.98	181.78	789.87	286.94



7. There is a possibility that these quarterly financial results may require adjustment before constituting the final Ind AS financial statements as of and for the year ending 31st March, 2017 due to changes in financial reporting requirements arising from the new or revised standards or interpretations issued by Ministry of Corporate Affairs (MCA) or changes in the use of one or more optional exemptions from full retrospective application as permitted under Ind AS 101.

8. Statement of Assets and Liabilities (Un-audited):

		₹ in Lakhs	
Particulars		Consolidated 30-Sep-16	Standalone 30-Sep-16
A	EQUITY AND LIABILITIES		
1	Shareholders' Funds		
	Capital	1,014.80	1,014.80
	Reserves & Surplus	65,383.82	63,482.23
		66,398.62	64,497.02
2	Minority Interest	-	-
3	Non-Current Liabilities		
	Long-term borrowings	33.00	7.76
	Other long term liabilities	15.67	22.42
		48.67	30.18
4	Current Liabilities		
	Short-term borrowings	10.53	6.66
	Trade payables	10,710.31	9,244.17
	Other current liabilities	572.54	569.19
	Short-term provisions	313.66	280.73
	Sub-total Current Liabilities	11,607.04	10,100.75
	<b>TOTAL - EQUITY AND LIABILITIES</b>	<b>78,054.33</b>	<b>74,627.95</b>
B	ASSETS		
1	Non-current Assets		
	Fixed Assets (incl. Capital Work-in-progress)	53,205.09	50,954.07
	Investment Property	785.37	785.37
	Goodwill on consolidation	46.74	-
	Non-current Investments	-	5,273.75
	Deferred tax assets (net)	504.95	569.29
	Long term loans and advances	675.24	-
	Other non-current assets	609.61	853.24
	Sub-total Non-current assets	55,827.00	58,435.72
2	Current Assets		
	Inventories	3,136.18	-
	Trade receivables	10,837.17	8,966.06
	Cash and cash equivalents	6,993.90	5,981.02
	Short-term loans and advances	111.45	33.72
	Other current assets	1,148.62	1,211.44
	Sub-total Current assets	22,227.33	16,192.23
	<b>TOTAL - ASSETS</b>	<b>78,054.33</b>	<b>74,627.95</b>

9. Previous period / year figures have been re-grouped/re-arranged wherever necessary.

Place: Hyderabad  
Date: October 20, 2016



For and on behalf of the Board of Directors

(D.Uday Kumar Reddy)  
Chairman & Managing Director  
DIN: 00003382