

TANLA SOLUTIONS LIMITED

CIN: L72200TG1995PLC021262

TANLA TECHNOLOGY CENTRE, HITECH CITY ROAD, MADHAPUR, HYDERABAD - 500081

STATEMENT OF UN-AUDITED FINANCIAL RESULTS FOR THE QUARTER AND NINE MONTHS ENDED DECEMBER 31, 2017



₹ in Lakhs

Particulars (Refer notes below)	Consolidated Results for the						Tanla Solutions Limited					
	Quarter ended Dec 31, 2017	Quarter ended Sept 30, 2017	Quarter ended Dec 31, 2016	Nine Months ended Dec 31, 2017	Nine Months ended Dec 31, 2016	Year ended March 31,2017	Quarter ended Dec 31, 2017	Quarter ended Sept 30, 2017	Quarter ended Dec 31, 2016	Nine Months ended Dec 31, 2017	Nine Months ended Dec 31, 2016	Year ended March 31,2017
	Un-audited	Un-audited	Un-audited	Un-audited	Un-audited	Audited	Un-audited	Un-audited	Un-audited	Un-audited	Un-audited	Audited
1 Income from Operations (net)	19,999.68	19,815.95	16,858.93	58,368.60	40,150.37	57,930.00	17,322.12	16,736.38	15,288.75	51,267.75	34,462.10	49,871.50
Other Income	43.47	8.25	73.30	74.34	255.26	249.20	41.98	7.93	71.91	70.94	196.59	239.77
Total income	20,043.15	19,824.20	16,932.23	58,442.94	40,405.63	58,179.21	17,364.10	16,744.31	15,360.66	51,338.69	34,658.69	50,111.27
2 Expenses												
(a) Cost of services	17,768.50	17,259.56	14,686.01	51,150.72	34,232.34	49,454.97	15,647.13	14,501.06	14,027.72	45,385.73	30,999.82	44,142.30
(b) Change in inventories	-	-	-	-	-	-	-	-	-	-	-	-
(c) Employee benefits expense	353.43	377.76	352.68	1,117.33	1,054.56	1,444.08	317.45	324.03	328.73	1,008.27	866.02	1,186.65
(d) Depreciation expense	1,179.56	1,178.68	450.49	3,545.70	1,577.26	1,959.13	1,071.60	1,068.99	366.27	3,219.19	830.48	1,105.51
(e) Connectivity & related expenses	68.42	54.17	43.78	194.03	112.32	202.98	57.76	47.01	43.78	165.44	104.07	135.95
(f) Travel expenses	37.50	81.40	36.25	201.70	110.20	256.77	37.20	82.92	31.19	201.40	91.26	158.16
(g) Other expenses	279.50	236.20	183.40	768.65	596.00	961.53	208.72	186.74	124.86	629.16	420.82	3,534.00
Total expenses	19,686.90	19,187.77	15,752.61	56,978.14	37,682.68	54,279.47	17,339.85	16,210.75	14,922.55	50,609.19	33,312.47	50,262.59
3 Profit / (Loss) before tax (1-2)	356.24	636.44	1,179.62	1,464.81	2,722.95	3,899.74	24.25	533.57	438.11	729.50	1,346.22	(151.31)
4 Tax Expense												
- Provision for Income Tax	35.55	89.23	75.27	186.06	279.78	-	5.17	118.36	75.27	155.69	279.77	-
- Provision for Deferred Tax	(39.47)	(181.87)	(80.55)	(1,003.06)	(117.37)	(191.60)	1.83	(248.08)	(75.50)	(1,025.03)	(117.97)	(88.43)
5 Net Profit / (Loss) for the period (3-4)	360.17	729.08	1,184.90	2,281.80	2,560.54	4,091.34	17.24	663.29	438.34	1,598.84	1,184.42	(62.88)
Attributable to												
Shareholders of the Company	360.17	729.08	1,184.90	2,281.80	2,560.54	4,091.34	17.24	663.29	438.34	1,598.84	1,184.42	(62.88)
Non controlling Interest	-	-	-	-	-	-	-	-	-	-	-	-
6 Other Comprehensive Income	1.37	1.37	0.91	4.12	2.57	5.49	1.37	1.37	0.91	4.12	2.57	5.49
7 Total Comprehensive Income (5+6)	361.54	730.45	1,185.81	2,285.92	2,563.11	4,096.83	18.61	664.66	439.25	1,602.96	1,186.99	(57.39)
Attributable to												
Shareholders of the Company	361.54	730.45	1,185.81	2,285.92	2,563.11	4,096.83	18.61	664.66	439.25	1,602.96	1,186.99	(57.39)
Non controlling Interest	-	-	-	-	-	-	-	-	-	-	-	-
8 Paid-up Equity Share Capital (Face Value of ₹ 1 each)	1,124.22	1,124.22	1,014.80	1,124.22	1,014.80	1,020.75	1,124.22	1,124.22	1,014.80	1,124.22	1,014.80	1,020.75
9 Total reserves	-	-	-	-	-	64,555.20	-	-	-	-	-	62,981.63
10 Earnings per share (of ₹ 1 each) (not annualised)												
(a) Basic	0.32	0.65	1.17	2.03	2.52	4.01	0.02	0.59	0.43	1.42	1.17	-0.06
(b) Diluted	0.32	0.65	1.17	2.03	2.52	4.01	0.02	0.59	0.43	1.42	1.17	-0.06



2. Segment Reporting (Consolidated Un-audited) :
Reporting of Segment wise Revenue, Results and Capital Employed :

₹ in Lakhs

Sl. No.	Particulars	Consolidated Results for the					
		Quarter ended			Nine months ended		Year ended
		31-Dec-17 Un-audited	30-Sep-17 Un-audited	31-Dec-16 Un-audited	31-Dec-17 Un-audited	31-Dec-16 Un-audited	31-Mar-17 Audited
1	Segment Revenue						
	(a) Cloud Communication Services	19,299.68	19,115.95	16,358.92	38,415.63	38,950.37	55,630.00
	(b) Property Development	700.00	700.00	500.00	1,400.00	1,200.00	2,300.00
	Total Sales/Income from Operations	19,999.68	19,815.95	16,858.92	39,815.63	40,150.37	57,930.00
	Less: Inter Segment Revenue	-	-	-	-	-	-
	Net Sales/Income from operations	19,999.68	19,815.95	16,858.92	39,815.63	40,150.37	57,930.00
2	Segment Results - Profit(+)/Loss(-) before other income and tax						
	(a) Cloud Communication Services	67.77	383.19	878.31	450.96	1,884.00	2,837.04
	(b) Property Development	245.00	245.00	228.00	490.00	548.50	813.50
	Total Segment Results - Profit(+)/Loss(-) before other income and tax	312.77	628.19	1,106.31	940.96	2,432.50	3,650.54
	Less: Other Unallocable Income	(43.47)	(8.25)	(73.30)	(51.72)	(255.26)	(249.20)
	Profit before Tax	356.24	636.44	1,179.61	992.68	2,687.76	3,899.74
3	Segment Assets:						
	(a) Cloud Communication Services	76,580.90	77,822.68	75,245.12	76,580.90	75,245.12	73,894.54
	(b) Property Development	4,822.71	4,760.32	5,648.52	4,822.71	5,648.52	4,461.32
	Total Segment Assets	81,403.61	82,583.00	80,893.64	81,403.61	80,893.64	78,355.86
	Segment Liabilities:						
	(a) Cloud Communication Services	14,260.87	15,443.57	19,044.88	14,260.87	19,044.88	13,364.12
	(b) Property Development	31.44	87.88	33.74	31.44	33.74	79.57
	Total Segment Liabilities	14,292.31	15,531.45	19,078.62	14,292.31	19,078.62	13,443.69

Notes:

- The above Un-audited financial results for the quarter and nine months ended December 31, 2017 have been subject to a limited review by the Auditors, reviewed by the Audit Committee and approved by the Board of Directors at its Meeting held on January 24, 2018
- The above Un-audited financial results have been prepared in accordance with the Ind AS notified under the Companies (Indian Accounting Standards) Rules, 2015.
- The Un-audited financial results for the quarter and nine months ended December 31, 2017 are available on the Company's website (www.tanla.com) and on the websites of BSE (www.bseindia.com) and NSE (www.nseindia.com)

Key standalone information is given below :

₹ in Lakhs

Particulars	Quarter Ended		
	31-Dec-17 Unaudited	30-Sep-17 Unaudited	31-Dec-16 Unaudited
Income from operations & other income	17,364.10	16,744.31	15,360.66
Profit / (Loss) before tax	24.25	533.57	438.11
Profit / (Loss) after tax	17.24	663.29	438.34

- Previous period / year figures have been re-grouped/re-arranged wherever necessary.

For and on behalf of the Board of Directors



 (D.Uday Kumar Reddy)
 Chairman & Managing Director
 DIN: 00003382
