

# TANLA SOLUTIONS LIMITED

CIN: L72200TG1995PLC021262

TANLA TECHNOLOGY CENTRE, HITECH CITY ROAD, MADHAPUR, HYDERABAD - 500081

STATEMENT OF UN-AUDITED FINANCIAL RESULTS FOR THE QUARTER AND NINE MONTHS ENDED DECEMBER 31, 2018



₹ in Lakhs

Particulars (Refer notes below)	Consolidated Results for the						Tanla Solutions Limited						
	Quarter ended Dec 31, 2018	Quarter ended Sept 30, 2018	Quarter ended Dec 31, 2017	Nine Months ended Dec 31, 2018	Nine Months ended Dec 31, 2017	Year ended March 31, 2018	Quarter ended Dec 31, 2018	Quarter ended Sept 30, 2018	Quarter ended Dec 31, 2017	Nine Months ended Dec 31, 2018	Nine Months ended Dec 31, 2017	Year ended March 31, 2018	
	Un-audited	Un-audited	Un-audited	Un-audited	Un-audited	Audited	Un-audited	Un-audited	Un-audited	Un-audited	Un-audited	Audited	
1	Income from Operations (net)	28,177.61	21,843.20	19,999.68	68,601.96	58,368.60	79,161.33	21,369.22	17,332.70	17,322.12	54,370.97	51,267.75	69,193.52
	Other Income	274.14	221.07	43.47	676.98	74.34	476.00	262.63	215.19	41.98	651.01	70.94	467.22
	<b>Total income</b>	<b>28,451.74</b>	<b>22,064.27</b>	<b>20,043.15</b>	<b>69,278.94</b>	<b>58,442.94</b>	<b>79,637.32</b>	<b>21,631.85</b>	<b>17,547.89</b>	<b>17,364.10</b>	<b>55,021.98</b>	<b>51,338.69</b>	<b>69,660.75</b>
2	<b>Expenses</b>												
	(a) Cost of services	24,248.49	18,624.74	17,768.50	58,848.92	51,150.72	69,547.04	17,831.55	14,669.56	15,647.13	46,205.97	45,385.73	61,444.29
	(b) Change in inventories	-	-	-	-	-	-	-	-	-	-	-	-
	(c) Employee benefits expense	544.87	408.71	353.43	1,366.69	1,117.33	1,418.23	520.57	385.10	317.45	1,290.77	1,008.27	1,300.09
	(d) Depreciation expense	2,166.07	1,918.70	1,179.56	5,289.25	3,545.70	5,733.04	2,035.59	1,796.29	1,071.60	4,885.35	3,219.19	4,891.48
	(e) Connectivity & related expenses	68.78	64.45	68.42	201.61	194.03	381.32	93.70	52.14	57.76	203.02	165.44	257.10
	(f) Travel expenses	47.99	30.28	37.50	109.49	201.70	257.00	47.69	30.26	37.20	109.11	201.40	256.55
	(g) Finance costs	27.38	5.08	-	32.47	-	-	105.85	88.36	20.68	253.99	59.20	69.24
	(h) Other expenses	473.56	495.56	279.50	1,231.19	768.65	1,038.86	298.39	420.87	188.04	939.23	569.96	804.49
	<b>Total expenses</b>	<b>27,577.14</b>	<b>21,547.52</b>	<b>19,686.90</b>	<b>67,079.62</b>	<b>56,978.14</b>	<b>78,375.49</b>	<b>20,933.33</b>	<b>17,442.57</b>	<b>17,339.85</b>	<b>53,887.44</b>	<b>50,609.19</b>	<b>69,023.24</b>
3	Profit / (Loss) before tax (1-2)	874.61	516.75	356.24	2,199.33	1,464.81	1,261.83	698.52	105.32	24.25	1,134.54	729.50	637.51
4	<b>Tax Expense</b>												
	- Current tax	183.44	31.61	35.55	290.58	186.06	236.49	155.58	18.32	5.17	244.48	155.69	149.04
	- Mat credit entitlement	(183.44)	(31.61)	-	(290.58)	-	(161.04)	(155.58)	(18.32)	-	(244.48)	-	(149.04)
	- Deferred Tax	(122.64)	(326.76)	(39.47)	190.58	(1,003.06)	(724.41)	(121.02)	(366.85)	1.83	150.18	(1,025.03)	(671.71)
5	<b>Net Profit / (Loss) for the period (3-4)</b>	<b>997.25</b>	<b>843.51</b>	<b>360.17</b>	<b>2,008.75</b>	<b>2,281.80</b>	<b>1,910.79</b>	<b>819.54</b>	<b>472.17</b>	<b>17.24</b>	<b>984.35</b>	<b>1,598.84</b>	<b>1,309.22</b>
	Attributable to												
	Shareholders of the Company	997.25	843.51	360.17	2,008.75	2,281.80	1,910.79	819.54	472.17	17.24	984.35	1,598.84	1,309.22
	Non controlling Interest	-	-	-	-	-	-	-	-	-	-	-	-
6	<b>Other Comprehensive Income</b>	<b>20.27</b>	<b>56.12</b>	<b>1.37</b>	<b>79.42</b>	<b>4.12</b>	<b>227.77</b>	<b>0.91</b>	<b>(6.14)</b>	<b>1.37</b>	<b>(2.20)</b>	<b>4.12</b>	<b>34.66</b>
7	<b>Total Comprehensive Income (5+6)</b>	<b>1,017.52</b>	<b>899.63</b>	<b>361.54</b>	<b>2,088.16</b>	<b>2,285.92</b>	<b>2,138.56</b>	<b>820.44</b>	<b>466.03</b>	<b>18.61</b>	<b>982.15</b>	<b>1,602.96</b>	<b>1,343.87</b>
	Attributable to												
	Shareholders of the Company	1,017.52	899.63	361.54	2,088.16	2,285.92	2,138.56	820.44	466.03	18.61	982.15	1,602.96	1,343.87
	Non controlling Interest	-	-	-	-	-	-	-	-	-	-	-	-
8	<b>Paid-up Equity Share Capital (Face Value of ₹ 1 each)</b>	<b>1,127.22</b>	<b>1,124.22</b>	<b>1,124.22</b>	<b>1,127.22</b>	<b>1,124.22</b>	<b>1,124.22</b>	<b>1,127.22</b>	<b>1,124.22</b>	<b>1,124.22</b>	<b>1,127.22</b>	<b>1,124.22</b>	<b>1,124.22</b>
9	<b>Total reserves</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>67,640.53</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>65,272.27</b>
10	<b>Earnings per share (of ₹ 1 each) (not annualised)</b>												
	(a) Basic	0.88	0.75	0.32	1.78	2.03	1.70	0.73	0.42	0.02	0.87	1.42	1.16
	(b) Diluted	0.88	0.75	0.32	1.78	2.03	1.70	0.73	0.42	0.02	0.87	1.42	1.16



**2. Segment Reporting (Consolidated Un-audited) :**
**Reporting of Segment wise Revenue, Results and Capital Employed :**

₹ in Lakhs

Sl. No.	Particulars	Consolidated Results for the					
		Quarter ended			Nine months ended		Year ended
		31-Dec-18	30-Sep-18	31-Dec-17	31-Dec-18	31-Dec-17	31-Mar-18
		Un-audited	Un-audited	Un-audited	Un-audited	Un-audited	Audited
1	<b>Segment Revenue</b>						
	(a) Cloud Communication Services	28,177.61	21,843.20	19,299.68	68,601.96	38,415.63	76,301.43
	(b) Property Development	-	-	700.00	-	1,400.00	2,859.90
	<b>Total Sales/Income from Operations</b>	<b>28,177.61</b>	<b>21,843.20</b>	<b>19,999.68</b>	<b>68,601.96</b>	<b>39,815.63</b>	<b>79,161.33</b>
	Less: Inter Segment Revenue	-	-	-	-	-	-
	<b>Net Sales/Income from operations</b>	<b>28,177.61</b>	<b>21,843.20</b>	<b>19,999.68</b>	<b>68,601.96</b>	<b>39,815.63</b>	<b>79,161.33</b>
2	<b>Segment Results - Profit(+)/Loss(-) before other income and tax</b>						
	(a) Cloud Communication Services	600.47	295.68	67.77	1,522.35	450.96	201.74
	(b) Property Development	-	-	245.00	-	490.00	584.09
	<b>Total Segment Results - Profit(+)/Loss(-) before other income and tax</b>	<b>600.47</b>	<b>295.68</b>	<b>312.77</b>	<b>1,522.35</b>	<b>940.96</b>	<b>785.84</b>
	Less: Other Unallocable Income	(274.14)	(221.07)	(43.47)	(676.98)	(51.72)	(476.00)
	<b>Profit before Tax</b>	<b>874.61</b>	<b>516.75</b>	<b>356.24</b>	<b>2,199.33</b>	<b>992.68</b>	<b>1,261.83</b>
3	<b>Segment Assets:</b>						
	(a) Cloud Communication Services	98,562.27	95,201.95	76,580.90	98,562.27	76,580.90	89,968.09
	(b) Property Development	220.00	220.00	4,822.71	220.00	4,822.71	1,978.05
	Total Segment Assets	98,782.27	95,421.95	81,403.61	98,782.27	81,403.61	91,946.14
	<b>Segment Liabilities:</b>						
	(a) Cloud Communication Services	28,683.89	27,359.35	14,260.87	28,683.89	14,260.87	24,578.72
	(b) Property Development	-	-	31.44	-	31.44	54.77
	Total Segment Liabilities	28,683.89	27,359.35	14,292.31	28,683.89	14,292.31	24,633.49

**Notes:**

- The above Un-audited financial results for the quarter and nine months ended December 31, 2018 have been subject to a limited review by the Statutory Auditors, reviewed by the Audit Committee and approved by the Board of Directors at its meeting held on January 23, 2019. The statutory auditors have expressed an unmodified audit opinion on these results.
- The above Un-audited financial results have been prepared in accordance with the Ind AS notified under the Companies (Indian Accounting Standards) Rules, 2015.
- Effective April 1, 2018, the Company has adopted Ind AS 115 using the cumulative effect method. The standard is applied retrospectively only to contracts that are not completed as at the date of the initial application and the comparative information is not restated in the condensed consolidated interim statement of profit and loss." The effect on adoption of the said standard was insignificant on these financial statements."
- The Un-audited financial results for the quarter and nine months ended December 31, 2018 are available on the Company's website (www.tanla.com) and on the websites of BSE (www.bseindia.com) and NSE (www.nseindia.com).

**Key standalone information is given below :**

₹ in Lakhs

Particulars	Quarter Ended		
	31-Dec-18 Unaudited	30-Sep-18 Unaudited	31-Dec-17 Unaudited
Income from operations & other income	21,631.85	17,547.89	17,364.10
Profit / (Loss) before tax	698.52	105.32	24.25
Profit / (Loss) after tax	819.54	472.17	17.24

- Previous period / year figures have been re-grouped/re-arranged wherever necessary.

For and on behalf of the Board of Directors



 (D.Uday Kumar Reddy)  
 Chairman & Managing Director  
 DIN: 00003382
