

# TANLA SOLUTIONS LIMITED

CIN: L72200TG1995PLC021262

TANLA TECHNOLOGY CENTRE, HITECH CITY ROAD, MADHAPUR, HYDERABAD - 500081  
STATEMENT OF UN-AUDITED FINANCIAL RESULTS FOR THE QUARTER ENDED JUNE 30, 2018



₹ in Lakhs

Particulars (Refer notes below)	Consolidated Results for the				Tanla Solutions Limited			
	Quarter ended June 30, 2018	Quarter ended March 31, 2018	Quarter ended June 30, 2017	Year ended March 31, 2018	Quarter ended June 30, 2018	Quarter ended March 31, 2018	Quarter ended June 30, 2017	Year ended March 31, 2018
	Un-audited	Audited	Un-audited	Audited	Un-audited	Audited	Un-audited	Audited
1 <b>Income from Operations</b>	18,581.16	20,792.72	18,552.97	79,161.33	15,669.05	17,925.78	17,209.24	69,193.52
2 Other Income	181.78	401.66	22.62	476.00	173.19	396.28	21.03	467.22
3 <b>Total income (1+2)</b>	18,762.93	21,194.38	18,575.59	79,637.32	15,842.24	18,322.06	17,230.28	69,660.75
4 <b>Expenses</b>								
(a) Cost of services	15,975.69	18,396.32	16,122.65	69,547.04	13,704.87	16,058.56	15,237.53	61,444.29
(b) Change in inventories	-	-	-	-	-	-	-	-
(c) Employee benefits expense	413.11	300.90	386.14	1,418.23	385.11	291.82	366.79	1,300.09
(d) Depreciation expense	1,204.48	2,187.34	1,187.46	5,733.04	1,053.47	1,672.30	1,078.60	4,891.48
(e) Connectivity & related expenses	68.38	105.29	71.44	381.32	57.18	91.65	60.68	257.10
(f) Travel expenses	31.23	55.30	82.81	257.00	31.17	55.15	81.29	256.55
(g) Other expenses	262.06	352.21	252.95	1,038.86	279.75	244.57	233.71	873.73
<b>Total expenses</b>	<b>17,954.96</b>	<b>21,397.35</b>	<b>18,103.47</b>	<b>78,375.49</b>	<b>15,511.54</b>	<b>18,414.05</b>	<b>17,058.59</b>	<b>69,023.24</b>
5 <b>Profit / (Loss before tax)</b>	807.98	-202.98	472.12	1,261.83	330.70	-91.99	171.69	637.51
6 Tax Expense								
- Current Tax	75.53	50.43	61.28	236.49	70.58	-6.64	32.15	149.04
- Mat credit entitlement	-75.53	-10.53	-	-161.04	-70.58	1.47	-	-149.04
- Deferred Tax	639.99	278.65	-781.71	-724.41	638.05	353.32	-778.78	-671.71
7 <b>Net Profit / (Loss for the period (5-6))</b>	167.99	-521.53	1,192.56	1,910.79	-307.35	-440.14	918.31	1,309.22
Attributable to Shareholders of the Company	167.99	-521.53	1,192.56	1,910.79	-307.35	-440.14	918.31	1,309.22
Non controlling Interest	-	-	-	-	-	-	-	-
8 Other Comprehensive Income	3.03	223.65	1.37	227.77	3.03	30.54	1.37	34.66
9 Total Comprehensive Income (7+8)	171.02	-297.88	1,193.93	2,138.56	-304.32	-409.60	919.68	1,343.87
Attributable to Shareholders of the Company	171.02	-297.88	1,193.93	2,138.56	-304.32	-409.60	919.68	1,343.87
Non controlling Interest	-	-	-	-	-	-	-	-
10 Paid-up Equity Share Capital (Face Value of ₹ 1 each)	1,124.22	1,124.22	1,074.86	1,124.22	1,124.22	1,124.22	1,074.86	1,124.22
11 Total reserves	-	-	-	67,640.53	-	-	-	65,272.27
12 Earnings per share (of ₹ 1 each)								
(a) Basic	0.15	-0.46	1.11	1.70	-0.27	-0.39	0.85	1.16
(b) Diluted	0.15	-0.46	1.11	1.70	-0.27	-0.39	0.85	1.16



**2. Segment Reporting (Consolidated Un-audited) :**
**Reporting of Segment wise Revenue, Results and Assets & Liabilities :**

₹ in Lakhs

Sl. No.	Particulars	Consolidated			
		Quarter ended			Year ended
		30-Jun-18 Un-audited	31-Mar-18 Audited	30-Jun-17 Un-audited	31-Mar-18 Audited
1	<b>Segment Revenue</b>				
	-a) Cloud Communication Services	18,581.16	19,832.82	18,052.97	76,301.43
	-b) Property Development	-	959.90	500.00	2,859.90
	<b>Total Sales/Income from Operations</b>	<b>18,581.16</b>	<b>20,792.72</b>	<b>18,552.97</b>	<b>79,161.33</b>
	Less: Inter Segment Revenue	-	-	-	-
	<b>Net Sales/Income from operations</b>	<b>18,581.16</b>	<b>20,792.72</b>	<b>18,552.97</b>	<b>79,161.33</b>
2	<b>Segment Results - Profit/(Loss) before other income and tax</b>				
	-a) Cloud Communication Services	626.20	-623.87	254.51	201.74
	-b) Property Development	-	19.24	195.00	584.09
	<b>Total Segment Results - Profit/(Loss) before other income and tax</b>	<b>626.20</b>	<b>-604.63</b>	<b>449.51</b>	<b>785.83</b>
	Less: Other Unallocable Income	-181.78	-401.66	-22.62	-476.00
	<b>Profit before Tax</b>	<b>807.98</b>	<b>-202.98</b>	<b>472.12</b>	<b>1,261.83</b>
3	<b>Segment Assets:</b>				
	-a) Cloud Communication Services	90,151.34	89,968.09	75,121.75	89,968.09
	-b) Property Development	220.00	1,978.05	4,665.32	1,978.05
	<b>Total Segment Assets</b>	<b>90,371.34</b>	<b>91,946.14</b>	<b>79,787.07</b>	<b>91,946.14</b>
	<b>Segment Liabilities:</b>				
	-a) Cloud Communication Services	22,890.70	24,578.72	13,754.22	24,578.72
	-b) Property Development	-	54.77	71.88	54.77
	<b>Total Segment Liabilities</b>	<b>22,890.70</b>	<b>24,633.49</b>	<b>13,682.34</b>	<b>24,633.49</b>

**Notes:**

- The above Un-audited financial results for the quarter ended June 30, 2018 have been subject to a limited review by the Auditors, reviewed by the Audit Committee and approved by the Board of Directors at its Meeting held on August 14, 2018.
- The above Un-audited financial results have been prepared in accordance with the Ind AS notified under the Companies (Indian Accounting Standards) Rules, 2015.
- Effective April 1, 2018, the Company has adopted Ind AS 115 using the cumulative effect method. The standard is applied retrospectively only to contracts that are not completed as at the date of the initial application and the comparative information is not restated in the condensed consolidated interim statement of profit and loss. The effect on adoption of the said standard was insignificant on these financial statements.
- Capitalsiri Investments Private Limited, a 100% subsidiary of Tanla Solutions Limited, has received a Certificate of Registration from the Reserve Bank of India ("RBI") to commence/carry on the business of non-banking financial institution ("NBFC") without accepting public deposits. The Company which proposes to provide loans to small and medium enterprises has not yet started its operations.
- The Un-audited financial results for the quarter ended June 30, 2018 are available on the Company's website ([www.tanla.com](http://www.tanla.com)) and on the websites of BSE ([www.bseindia.com](http://www.bseindia.com)) and NSE ([www.nseindia.com](http://www.nseindia.com)).

**Key standalone information is given below :**

₹ in Lakhs

Particulars	Quarter Ended		
	30-Jun-18 Unaudited	31-Mar-18 Audited	30-Jun-17 Unaudited
Income from operations & other income	15,842.24	18,322.06	17,230.28
Profit / (Loss before tax)	330.70	-91.99	171.69
Profit / (Loss after tax)	307.35	-440.14	918.31

- Previous period / year figures have been re-grouped/re-arranged wherever necessary.



For and on behalf of the Board of Directors

 (D. Uday Kumar Reddy)  
 Chairman & Managing Director  
 DIN: 00003382